

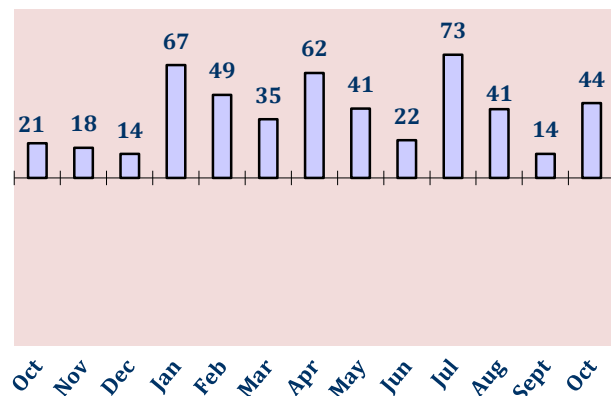
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

OCTOBER 2014 DATA

Net Sales (EUR bn) ⁽²⁾

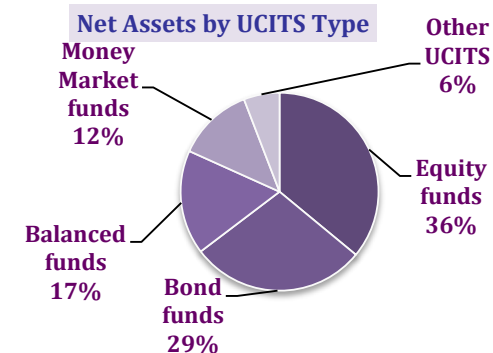
UCITS	October	September	2014
Equity	-5.7	-6.4	52.8
Bond	16.5	13.4	188.9
Balanced	8.7	17.9	159.6
Other UCITS	3.3	3.2	20.6
Sub Total Long Term	22.7	28.1	421.9
Money Market	21.6	-13.7	26.8
Total UCITS	44.4	14.4	448.6
Non-UCITS	October	September	2014
Special	11.9	-13.1	66.0
Real Estate	0.2	0.7	6.2
Other Non-UCITS	3.4	5.2	33.7
Total Non-UCITS	15.6	-7.1	105.9
Grand TOTAL	60.0	7.2	554.5

UCITS Net Sales (EUR bn)



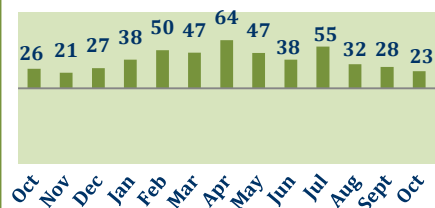
Net Assets (EUR bn) ⁽³⁾

Category	October	% change ⁽⁴⁾	end 2013
UCITS	7,901	0.5%	6,932
Non-UCITS	3,130	0.6%	2,836
Total	11,030	0.5%	9,768

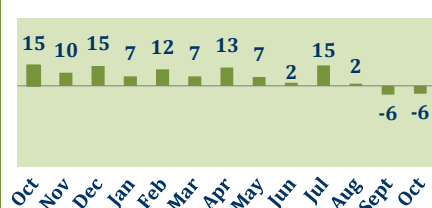


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

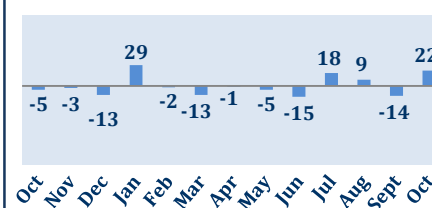
Long-term Fund Net Sales (EUR bn)



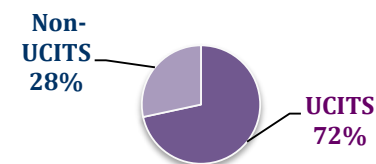
Equity Fund Net Sales (EUR bn)



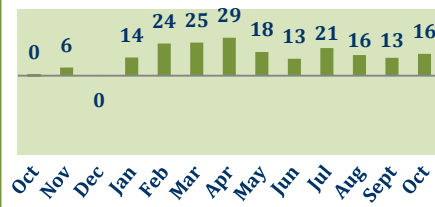
MM Fund Net Sales (EUR bn)



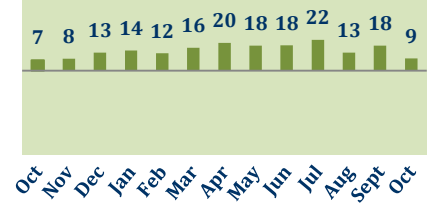
UCITS/Non-UCITS Net Assets



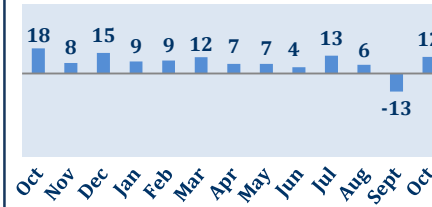
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales ⁽⁵⁾ (EUR bn)



Worldwide Assets (EUR bn)

Regions	June 14
USA ⁽⁶⁾	12,728
Europe ⁽⁷⁾	10,617
Asia and Pacific	2,961
America excl. USA	2,361
World	28,798

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds;

(3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) Net outflows in September 2014 due to a once-off transfer of assets from special funds to segregated accounts by large institutional clients;

(6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.